The Sam & Jesse Radio Show

Week 6, Episode 1: Leon’s New Job

|  |  |  |
| --- | --- | --- |
| 00:00 | Sam | Monday. Sixth week. Leon’s new job. |
| 00:03 |  | [music] |
| 00:11 | Narrator | [over music] It’s time now for another day in the life of Sam and Jesse. Gum Springs, Arkansas. |
| 00:24 |  | [music repeats] |
| 00:35 | Leon | Howdy, Sam! Mr. Jesse. |
| 00:36 | Jesse | Hey, Leon. You’re early this mornin’. What are ya’ doin’? |
| 00:39 | Leon | I’m on my new job, Mr. Jesse. |
| 00:41 | Sam | New Job?! |
| 00:42 | Jesse | What are you doin’, Leon? |
| 00:43 | Leon | Well, now I ain’t supposed to say right off what I’m sellin’, Mr. Jesse. I-I’m supposed to, uh-uh, what ya’ call, establish a need. |
| 00:51 | Jesse | Well, now that’s a good sales technique all right, Leon. |
| 00:53 | Leon | You want to buy a grave, Mr. Jesse. |
| 00:55 | Jesse | A what?! A grave? |
| 00:57 | Sam | Leon, you got some word we don’t know about? Now, are the communists comin’ [interrupted]… |
| 01:00 | Jesse | Oh, course not, Sam. Now, what’s this all about, Leon? |
| 01:04 | Leon | I’m sellin’ graves and tombstones for the Happy Days We Plan and Perpetual Care Mortuary Corporation. |
| 01:10 | Sam | I ain’t never seen a name on a building or a car like that around here? Have you, Jesse? |
| 01:14 | Jesse | I don’t think there’s a building or car around here long enough to write that on. Where is this company located, Leon? |
| 01:21 | Leon | Well, it’s up there on Piggly Wiggly parking lot. |
| 01:23 | Jesse | The Piggly Wiggly parking lot?! |
| 01:25 | Leon | You see, that holds down overhead. |
| 01:28 | Jesse | Just what does this office look like, Leon? |
| 01:30 | Leon | It’s blue with a white top, and it’s got duals in the rear a-and a racing stripe a-and a- [overlap] |
| 01:36 | Jesse | [overlap] You’re- Leon, you’re-you’re describin’ a car. |
| 01:38 | Leon | N-no. It’s a pick-up truck. |
| 01:40 | Sam | Sound like your business might’a really been on a move, Leon. |
| 01:43 | Jesse | Oh, Leon, these people are con-artists. They just gonna get you to work for ‘em, and then cheat ya’, and the- [overlap] |
| 01:49 | Leon | Nah, sir. Now, Mr. Jesse, I-I get ninety percent of what I collect. |
| 01:53 | Sam | Ninety percent?! |
| 01:54 | Jesse | Now, Leon, no sound business pays a salesman ninety percent commission. |
| 01:58 | Sam | Nah, Leon! That’s ridiculous. Uh- [whispers] where’s that truck located, Leon? Ninety percent?! |
| 02:04 |  | [music] |
| 02:12 |  | [music fades out, then repeats] |
| 02:23 | Jesse | Well, I’m proud Leon is givin’ up all that stuff. |
| 02:26 | Sam | Well, now, speaking of that job, Jesse. You remember Pratney Gather? |
| 02:30 | Jesse | Pratney? No, Sam, I don’t think so. |
| 02:32 | Sam | They buried him on the installment plan. |
| 02:34 | Jesse | Installment plan…?! Sam- [overlap] |
| 02:36 | Sam | Well, he was caught in a fire in [unintelligible], and you know they couldn’t separate the ashes. Had fourteen bushels of ashes. |
| 02:41 | Jesse | Fourteen bushels of [overlap by Sam] ashes? |
| 02:43 | Sam | [interrupts Jesse] Yeah, yeah. They didn’t wanna shock his family too much, so uh, first of every month they’d get another bushel. Yes, sir. Buried ole Pratney on the installment plan. |
| 02:51 | Jesse | Oh, me. We’re off again. |
| 02:53 |  | [music] |