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The Correlation of Winning and Money-Baseball

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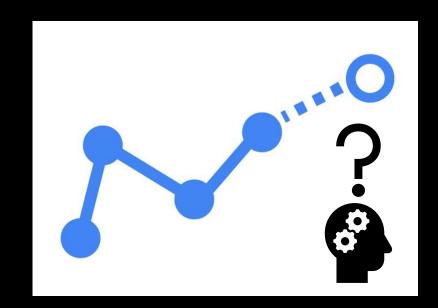
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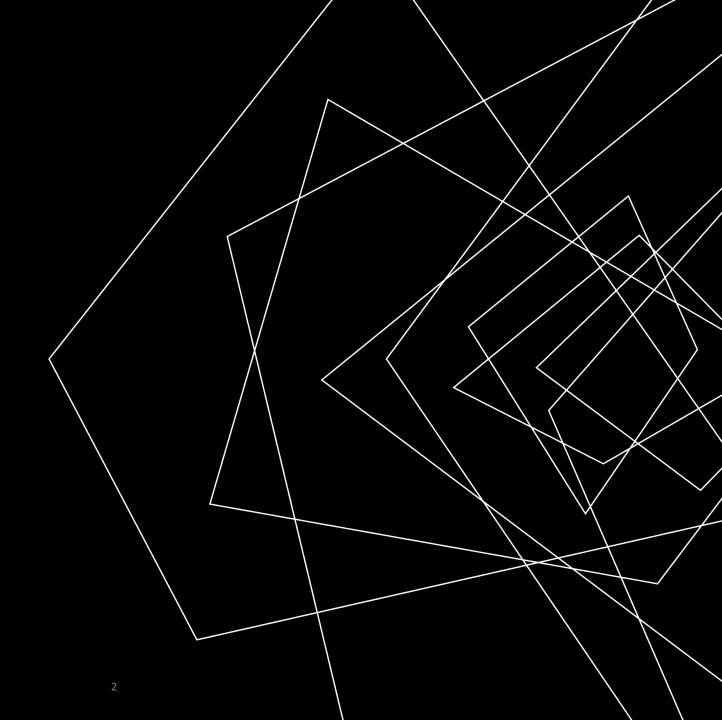


By: Jacob Bowman

OBJECTIVE OF THIS THESIS

 Determine if financial metrics can be used to forecast performance for Major League Baseball (MLB) Teams.



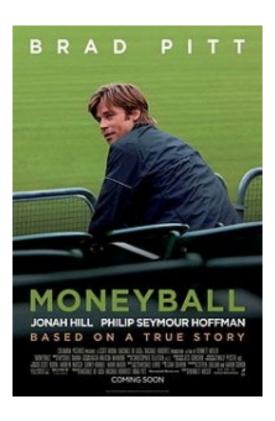


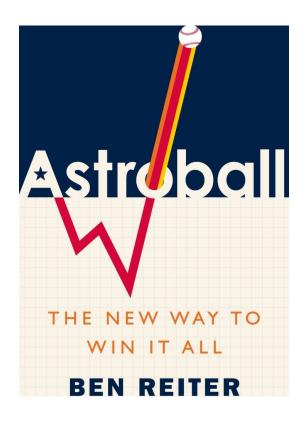
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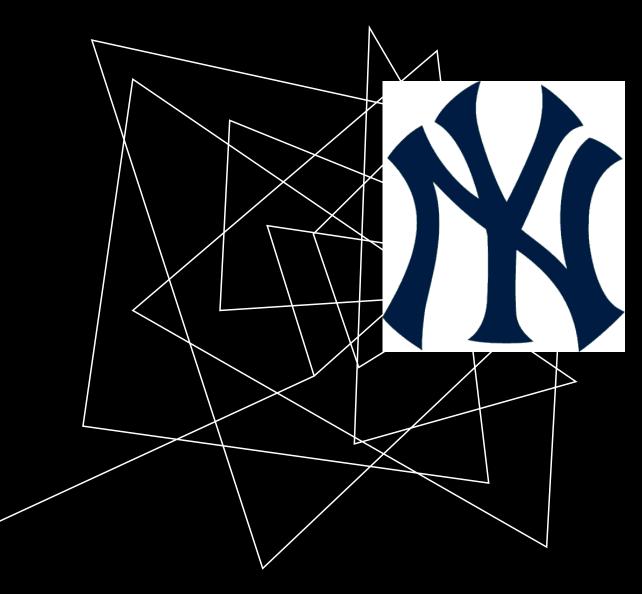
BACKGROUND OF OBJECTIVE

- Moneyball
- Astroball

Two real-world occurrences of organizations taking a financial and data-driven approach to baseball.







THE "WHY" AND "HOW"

Why:

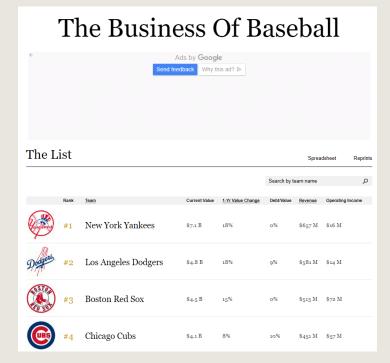
- Baseball is notoriously unpredictable.
- 2005 Yankees: 10% of league-wide salary cap. Worst defense in the league measured by Defensive Runs Saved (DRS) and Ultimate Zone Rating (UZR). Barely made it to the playoffs, and lost their first series.
- If one realized the financial actions undertaken by the Yankees, they would have realized their exposure to suboptimal results.

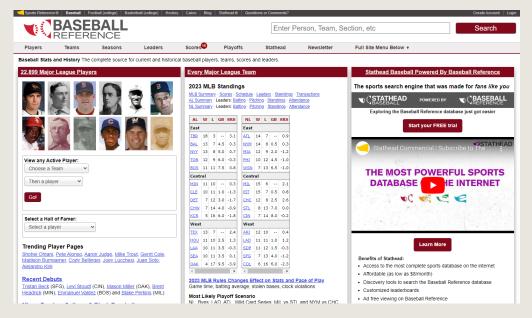
How:

- 1. Gathering of relevant data.
- 2. Data analysis on relationships between financial and on-field data.
- 3. Take correlations discovered and impose on data from outside the sample.

DATA GATHERING

- Current literature on the subject suggests two main areas of data are needed. Data concerning Liabilities (Ecer, 2014) and data concerning previous winning trends (Pinnuk, 2006)
- Unfortunately, MLB financial data is private due primarily to leverage between the MLBPA and MLB.
- However, close estimations of the financial data is available from Forbes' "Business of Baseball" Valuations.
- Data on winning trends was obtained from BaseballReference.com, an online encyclopedia of historical baseball statistics.





DATA GATHERING PT.2

• The next step was to put the data in one place and establish relationships with the data. As well as the relevant time the data represents.

2022	2021	2020	2019	2018	2017	2016	2015		
								Current	Year
	Current Value (Billio	1-Yr Value Chan	Debt/Value Rat	Revenue	0	Playoffs (Y/N) Previous Year	Win % (Previous Year)	Playoffs	Win % Ratio
New York Yankees	6.000	14%	0%	482	-40	1	0.568	1	0.615
Los Angeles Dodgers	4.075	14%	11%	565	-7.9	1	0.654	1	0.683
Boston Red Sox	3.900	13%	0%	479	69	1	0.568	0	0.478
Chicago Cubs	3.800	13%	11%	425	68	0	0.438	0	0.453
San Francisco Giants	3.500	10%	4%	384	32	1	0.660	0	0.497
New York Mets	2.650	8%	17%	302	-96	0	0.475	1	0.621
St. Louis Cardinals	2.450	9%	9%	287	-34	1	0.556	1	0.578
Philadelphia Phillies	2.300	12%	6%	323	-17	0	0.506	1	0.540
Los Angeles Angels	2.200	9%	5%	331	-2.4	0	0.475	0	0.453
Atlanta Braves	2.100	12%	23%	443	83	1	0.584	1	0.627
Texas Rangers	2.050	15%	37%	387	97	0	0.370	0	0.416
Washinton Nationals	2.000	4%	25%	322	36	0	0.401	0	0.342
Houston Astros	1.980	6%	15%	388	29	1	0.586	1	0.652
Toronto Blue Jays	1.780	6%	0%	238	-52	0	0.562	1	0.589
Chicago White Sox	1.760	4%	9%	258	-9.5	1	0.574	0	0.503
Seattle Mariners	1.700	4%	14%	313	71	0	0.566	1	0.553
San Diego Padres	1.575	5%	19%	282	-32	0	0.488	1	0.553
Detroit Tigers	1.400	11%	13%	268	31	0	0.475	0	0.410
Minnesota Twins	1.390	5%	20%	268	10	0	0.451	0	0.478
Colorado Rockies	1.385	7%	9%	270	14	0	0.460	0	0.422
Arizona Diamondbacks	1.380	5%	9%	267	40	0	0.321	0	0.453
Baltimore Orioles	1.375	-4%	16%	251	83	0	0.321	0	0.513
Pittsburgh Pirates	1.320	3%	11%	258	64	0	0.377	0	0.379
Cleveland Indians	1.300	12%	10%	267	71	0	0.494	1	0.565
Milwaukee Brewers	1.280	5%	12%	269	29	1	0.586	0	0.534
Cincinnati Reds	1.190	10%	13%	266	0.4	0	0.512	0	0.385

• Items in yellow were taken from BaseballReference.com

DATA ANALYSIS

- The primary tool used was multiple regression analysis.
- Reason is due to the ability of multiple regression analysis to provide a linear equation that can be used to predict the dependent variable.
- The dependent variable (what we want to eventually predict) was the win ratio for that year.

SUMMARY OUTPUT

Regression Statistics	
Multiple R	0.821053401
R Square	0.674128688
Adjusted R Square	0.661158685
Standard Error	0.049648181
Observations	210

ANOVA

	df	SS	MS	F	Significance F
Regression	8	1.024942307	0.128117788	51.97598763	6.42041E-45
Residual	201	0.495453317	0.002464942		
Total	209	1.520395624			

	Coefficients	Standard Error	t Stat	P-value
Intercept	0.344985268	0.030750994	11.21867043	5.39168E-23
Current Value (Billions)	0.01169493	0.006798937	1.720111436	0.08695131
1-Yr Value Change	0.027685501	0.020282609	1.36498719	0.173783004
Debt/Value Ratio	-0.067600539	0.037492156	-1.803058216	0.072876812
Revenue	-8.54916E-05	6.7992E-05	-1.257377009	0.210076133
Operating Income (Millions)	0.00011894	0.000120363	0.988184116	0.324250544
Playoffs (Y/N) Previous Year	0.007929519	0.010564579	0.750575977	0.453785637
Win % (Previous Year)	0.232303785	0.066324116	3.502553824	0.000567816
Playoffs	0.113848751	0.00796451	14.29450836	1.92E- <u>32</u>

DATA ANALYSIS PT. 2

• The initial results were promising. However, another multiple regression analysis was needed, only this time it would only include independent variables whose p value < 0.15 in the initial multiple regression analysis. One variable, Playoff Appearance, was removed due to it being essentially the equivalent of Win Ratio.

SUMMARY OUTPUT

Regression Stat	tistics
Multiple R	0.577749522
R Square	0.33379451
Adjusted R Square	0.324092488
Standard Error	0.070121113
Observations	210

ANOVA

	df	SS	MS	F	Significance F
Regression	3	0.507499712	0.169166571	34.40463445	4.54929E-18
Residual	206	1.012895912	0.00491697		
Total	209	1.520395624			

	Coefficients	Standard Error	t Stat	P-value
Intercept	0.213299335	0.031939093	6.678315257	2.20512E-10
Current Value (Billions)	0.014435227	0.005923963	2.43675183	0.015669062
Debt/Value Ratio	-0.023185724	0.052541475	-0.441284233	0.659470051
Win % (Previous Year)	0.529791768	0.062591517	8.464274327	4.80687E-15

RESIDUAL OUTPUT OF THE SECOND MULTIPLE REGRESSION ANALYSIS

RESIDUAL OUTPUT

Observation	Predicted Win % Ratio	Residuals
1	0.600832421	0.014167579
2	0.616056271	0.066943729
3	0.570518444	-0.092518444
4	0.497651562	-0.044651562
5	0.612557767	-0.115557767
6	0.499262203	0.121737797
7	0.541143149	0.036856851
8	0.513183848	0.026816152
9	0.495548638	-0.042548638
10	0.547678987	0.079321013
11	0.430335786	-0.014335786
12	0.448819857	-0.106819857
13	0.548861202	0.103138798
14	0.536737012	0.052262988
15	0.540719094	-0.037719094
16	0.53445536	0.01854464
17	0.490167912	0.062832088
18	0.482145598	-0.072145598
19	0.467663243	0.010336757
20	0.474909622	-0.052909622

- Residual Output is the Regression Analysis testing the validity of it's formula.
- Over 210 separate observations were included in the sample data.
- The closer a residual is to 0, closer a model's prediction was to reality.

Residual Output Statistics					
Mean	1.16309E-17				
Median	0.003739692				
Standard Deviation	0.069616032				
Minimum	-0.182437337				
Maximum	0.1557544				
Count	210				

THE FINAL MODEL

Future Win Ratio

=
$$\alpha + \beta_1 Current Value + \beta_2 Debt to Value Ratio$$

 $+ \beta_3$ Win Ratio Previous Year

Where:

 α is the coefficient of the intercept

 β_1 is the coefficient of Current Value

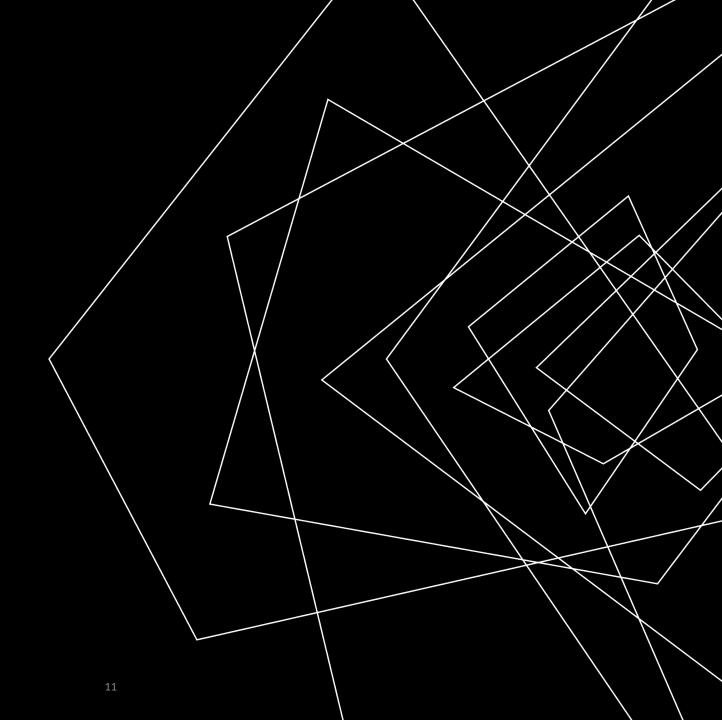
 β_2 is the coefficient of Debt to Value Ratio

 β_3 is the coefficient of the Previous Year's Win Ratio.

TESTING THE MODEL

Two things must be understood prior to testing:

- Regression Statistics tell how well the equation fits with sample data
- Margin of Error for the Model



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REGRESSION STATISTICS

Significance F Statistic

- Determines whether or not the model with it's independent variables explains the variability of the dependent variable better than a model with no independent variables.
- The Significance *F* Statistic for the model is 4.5428 E-12.
- Therefore the model is sufficient at explaining the variability of an organizations Win Ratio.

Standard Error Statistic

- The Standard Error of the Model was .070.
- .070 is the equivalent of roughly 11 games.
- Without the model, the chances of accurately predicting a 162 game win ratio is .006%, as there are 162 different individual regular season ratios one can choose.
- The model can now "shrink" the range of acceptable guesses using it's Standard Error. If one takes the predicted
 value provided by the model, and applies the standard of error, there is roughly a 20 game stretch from which one
 can guess.
- This means that one has a 5% chance of correctly predicting a team's record.
- Additionally, the Standard of Error will continue to shrink as more sample data is added to the model, creating even better chances of predicting the win ratio.

TESTING THE MODEL

- Using data originating from outside the sample data, one can see if the model actually works.
- Three tests were performed. The 2012 Mariners, 2014 Pirates, and 2014 Cardinals.

2012 Mariners

Current Value: .585 Billion

Debt/Value Ratio: 30%

Previous Year Win Ratio: .414

Model Prediction: .434

Actual: .460



Current Value: .820 Billion

2014 Cardinals

Debt/Value Ratio: 35%

Previous Year Win Ratio: .598

Model Prediction: .533

Actual: .598

2014 Pirates

Current Value: .572 Billion

Debt/Value Ratio: 16%

Previous Year Win Ratio: .580

Model Prediction: .525

Actual .540



CONCLUSION

- The Model will continue to improve as more data is added into it.
- There are potential repercussions in areas such as sports betting.
- Could be used as a new tool for evaluating coaching and box-office management.
- The Money can now tell you about The Diamond

Questions??